

## PATTERN OF SHARE HOLDINGS

**HELD BY THE SHAREHOLDERS OF  
EAST WEST INSURANCE COMPANY LIMITED  
AS AT DECEMBER 31, 2017**

No. of Shareholders	Shareholding Range		Shareholdings	Percentage
	From	To		
14	1	100	1,096	0.0018
175	101	200	24,864	0.0408
3	201	800	1,221	0.0020
5	1,001	3,000	9,721	0.0159
2	3,001	9,000	12,319	0.0202
1	10,001	11,000	10,800	0.0177
4	11,001	12,000	46,563	0.0764
3	12,001	13,000	36,612	0.0600
5	13,001	14,000	67,856	0.1113
2	14,001	15,000	28,700	0.0471
3	15,001	17,000	48,780	0.0800
4	17,001	18,000	70,058	0.1149
1	18,001	19,000	18,528	0.0304
1	20,001	21,000	20,310	0.0333
4	21,001	25,000	98,559	0.1616
1	25,001	26,000	25,116	0.0412
3	26,001	28,000	82,513	0.1353
1	28,001	29,000	28,891	0.0474
1	29,001	30,000	29,690	0.0487
1	31,001	32,000	31,058	0.0509
1	32,001	34,000	33,784	0.0554
1	34,001	35,000	34,416	0.0564
2	35,001	36,000	71,426	0.1171
1	73,001	74,000	73,973	0.1213
1	99,001	100,000	990,464	1.6243
1	1,100,001	1,190,000	1,188,459	1.9490
2	2,000,001	2,500,000	4,464,439	7.3214
2	2,600,001	2,800,000	5,415,464	8.8810
2	2,900,001	3,000,000	5,844,602	9.5847
4	3,000,001	4,000,000	13,594,339	22.2938
5	4,000,001	5,000,000	23,447,338	38.4520
1	5,000,001	5,200,000	5,126,237	8.4067
257			60,978,196	100.0000

Categories of Shareholders	Number	Share Held	Percentage
CEO, Directors and their spouses and minor children Joint Stock Companies, Insurance Companies, Investment Companies & Modaraba	14	39,306,241	64.4595
Individual	242	21,668,282	35.5345
<b>Total</b>	<b>257</b>	<b>60,978,196</b>	<b>100.0000</b>

Information as required under the Code of Corporate Governance

Categories of Shareholders	Shareholders	Share Held	Percentage
<u>Associated Company</u>			
M/s. East West Life Assurance Co., Ltd.	1	3,673	0.0060
<u>CEO, Directors, their Spouses and Minor Children</u>			
Chief Justice ( R ) Mian Mahboob Ahmed	1	2,466	0.0040
Javed Yunus	1	4,711,712	7.7269
Pervez Yunus	1	4,657,261	7.6376
Naved Yunus	1	4,507,958	7.3927
Maheen Yunus	1	5,126,237	8.4067
Umeed Ansari	1	918	0.0015
Ahsan Mahmood Alvi	1	834	0.0014
Mirza Kazim Raza	1	758	0.0012
Ambreen N. Yunus	1	4,901,959	8.0389
Rubina J. Yunus	1	3,021,000	4.9542
Samina P. Yunus	1	3,044,950	4.9935
Shamaila M. Yunus	1	3,914,724	6.4199
Samad M. Yunus	1	2,667,218	4.3741
Anum M. Yunus	1	2,748,246	4.5069
Individual	242	21,668,282	35.5345
<b>Total</b>	<b>257</b>	<b>60,978,196</b>	<b>100.0000</b>