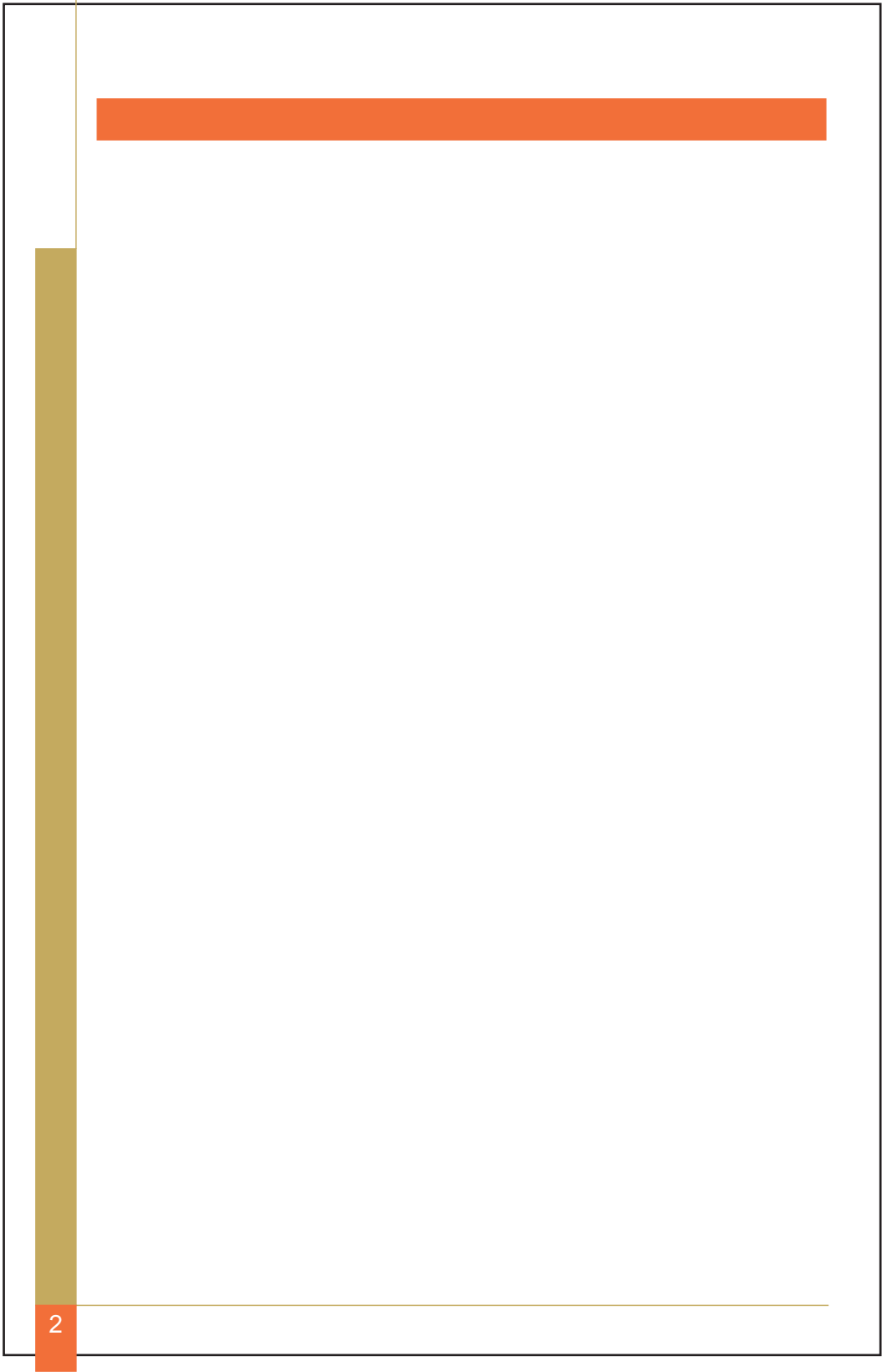


CONTENTS

Board of Directors & Management	3
Directors' Report to the Shareholders.....	4 - 5
Balance Sheet.....	6
Profit & Loss Account	7
Statement of Comprehensive Income.....	8
Statement of Changes in Equity.....	9
Statement of Investment Income.....	10
Statement of Cash Flows.....	11 - 12
Statement of Premiums	13
Statement of Claims	14
Statement of Expenses	15
Notes to the Financial Statements.....	16



BOARD OF DIRECTORS & MANAGEMENT

CHIEF JUSTICE (R) MIAN MAHBOOB AHMAD	...	Chairman
NAVED YUNUS	...	Managing Director & Chief Executive
AYAZ HUSSAIN M. GAD	...	Deputy Managing Director & COO
JAVED YUNUS	...	Executive Director (Marketing)
PERVEZ YUNUS	...	Executive Director (Operations)
MAHEEN YUNUS	...	Director
UMEED ANSARI	...	Director
AHSAN MAHMOOD ALVI	...	Director
TULU JAVED YUNUS	...	Director
M. JAMALUDDIN	...	Consultant / Advisor
SHABBIR ALI KANCHWALA	...	Director Finance / Company Secretary
ENGR. KAZIM RAZA	...	Director Operations
SAJJAD ZAFAR	...	Regional Director
IFTIKHAR HUSSAIN	...	Regional Director
MUHAMMAD FAYYAZ KHOKHAR	...	Regional Director
AUDIT COMMITTEE		
UMEED ANSARI	...	Chairman
MAHEEN YUNUS	...	Member
AHSAN MAHMOOD ALVI	...	Member
ENGR. KAZIM RAZA	...	Member
JOHRY LAL, FCCA	...	Secretary
KHALID LAW ASSOCIATES	...	Legal Advisor
ANJUM ASIM SHAHID RAHMAN Chartered Accountants	...	Auditors
BDO EBRAHIM & CO. Chartered Accountants	...	Tax Advisor
AFNAN TAX CONSULTANTS		
BEMA ASSOCIATES (PVT) LTD. 515, EFU House, M.A.Jinnah Road, Karachi.	...	Shares Registrar
IFS RATING	A (Single A) Stable Outlook
WEBSITE	...	www.eastwestinsurance.com.pk
BANKERS	...	Allied Bank Limited Askari Bank Limited Faysal Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited MCB Bank Limited National Bank of Pakistan Limited NIB Bank Limited Summit Bank Limited The Bank of Punjab Limited United Bank Limited

DIRECTORS' REVIEW REPORT TO THE SHAREHOLDERS

Your Directors are pleased to present their report together with un-audited Quarterly Financial Statements for the period ended March 31, 2014.

The statistic covers the annexed Financial Statements comprising:

- (i) Balance Sheet;
- (ii) Profit and loss account;
- (iii) Statment of comprehensive income;
- (iv) Statement of changes in equity;
- (v) Statement of Cash flows;
- (vi) Statement of premiums;
- (vii) Statement of Claims;
- (viii) Statement of Expenses;
- (ix) Statement of Investment Income.

We are confident that this information would adequately apprise the valued shareholders about the performance of their Company.

The financial highlight of the company for the period ended March 31, 2014 are as under: -

	(Rupees in '000) (UNAUDITED)
Profit before tax	45,442
Less: Taxation for the period	(7,180)
Profit for the period	<u>38,262</u>
Profit and loss appropriation account:	
Balance at begining of the year	94,283
Profit for the period	38,262
Balance unappropriated at the end of the period	<u>132,545</u>



(Rupees in '000)

March, 31 2014 March, 31 2013
----- (Unaudited) -----

Gross premium	285,892	243,262
Net premium	163,026	128,705
Underwriting results	38,936	31,688
Investment income	19,680	6,640
Profit before tax	45,442	20,485
Profit for the period	38,262	16,893
Earnings per share (Rupees)	1.05	0.46

On behalf of the Board of Directors

Naved Yunus
Managing Director & Chief Executive

Karachi: 29th April, 2014

BALANCE SHEET

FORM GA

AS AT MARCH 31, 2014

(Rupees in '000)

	March 31, 2014 (UNAUDITED)	December 31, 2013 (AUDITED)
SHARE CAPITAL AND RESERVES		
Authorised capital 50,000,000 (2013: 50,000,000) ordinary shares of Rs. 10 each	500,000	500,000
Issued, subscribed and paid-up-capital	365,002	365,002
Reserves and Retained earning		
Retained Earning	132,545	94,283
General reserves	100,000	100,000
TOTAL SHARE HOLDER'S EQUITY	597,547	559,285
LIABILITIES		
Underwriting provisions		
Provision for outstanding claims (including IBNR)	179,263	200,935
Provision for unearned premium	197,131	211,060
Commission income unearned	38,998	31,969
Total underwriting provision	415,392	443,964
Deferred Liabilities		
Deferred Taxation	12,941	11,261
Creditors and Accruals		
Premium received in advance	9,096	2,099
Amount due to other insurers / reinsurers	19,664	1,319
Taxation-Provision less payments	25,883	21,042
Others creditors and accruals	32,239	33,800
	86,882	58,260
Other liabilities		
Due to Directors - unsecured and interest free	3,477	3,217
TOTAL LIABILITIES	518,692	516,702
TOTAL EQUITY AND LIABILITIES	1,116,239	1,075,987
ASSETS		
Cash and Bank Deposits		
Cash and other equivalents	75	116
Current and other accounts	14,155	6,579
Deposits maturing in 12 months	17,000	29,125
Total cash and bank deposits	31,230	35,820
Investments	514,305	503,063
Investments Properties	52,128	48,356
Current Assets - Other		
Premium due but unpaid	49,669	30,048
Amount due from other insurers / reinsurers	40,933	56,520
Accrued investment income	2,186	2,261
Reinsurance recoveries against outstanding claims	133,639	149,427
Deferred commission expense	20,893	21,799
Prepaid reinsurance premium ceded	139,663	146,607
Advances, deposits and receivables	76,290	25,355
Prepayments and other	485	424
	463,758	432,442
Fixed Assets - Tangible		
Office Premises	7,099	7,189
Furniture & Fixtures	7,341	7,530
Electric Fittings & Equipments	8,212	8,381
Computers	1,370	1,433
Office Equipment	2,920	2,619
Vehicles	27,876	29,154
Total fixed assets	54,818	56,306
TOTAL ASSETS	1,116,239	1,075,987

The annexed notes form an integral part of these Financial Statements


 CHAIRMAN


 MANAGING DIRECTOR
& CHIEF EXECUTIVE


 DIRECTOR


 DIRECTOR

Karachi: 29th April, 2014

PROFIT AND LOSS ACCOUNT FORM GB

FOR THE PERIOD ENDED MARCH 31, 2014 - UNAUDITED

(Rupees in '000)

	Fire and property damage	Marine, aviation and transport	Motor	Miscellaneous	Treaty	January to March 2014	January to March 2013
Revenue Account							
Net Premium Revenue	56,410	23,481	40,692	42,443	-	163,026	128,705
Net Claims	(11,955)	(11,019)	(24,498)	(12,899)	-	(60,371)	(49,585)
Management Expenses	(12,064)	(5,022)	(8,702)	(9,077)	-	(34,865)	(25,944)
Net Commission	(15,068)	(9)	(555)	(13,220)	-	(28,852)	(21,488)
Underwriting results	17,323	7,432	6,936	7,247	-	38,936	31,688
Net Investment income						19,680	6,640
Other income						1,894	243
General and administrative expenses						(15,070)	(18,086)
Profit before tax						45,442	20,485
Taxation							
Current						(5,500)	(3,592)
Deferred						(1,680)	-
Profit for the period						38,262	16,893
Profit and Loss appropriation account							
Balance at beginning of the year						94,283	34,280
Profit for the period						38,262	16,893
Balance unappropriated at the end of the period						132,545	51,173
Earning per share - basic and diluted						1.05	0.46

The annexed notes form an integral part of these Financial Statements


CHAIRMAN


MANAGING DIRECTOR
& CHIEF EXECUTIVE


DIRECTOR


DIRECTOR

Karachi: 29th April, 2014

EAST WEST INSURANCE CO., LTD. - QUARTERLY REPORT MARCH 2014

STATEMENT OF COMPREHENSIVE INCOME

FOR THE PERIOD ENDED MARCH 31, 2014 - UNAUDITED

(Rupees in '000)

	January to March 31, 2014	January to March 31, 2013
Profit for the period	38,262	16,893
Other comprehensive income	-	-
Total comprehensive income for the period	<u>38,262</u>	<u>16,893</u>

The annexed notes form an integral part of these Financial Statements


CHAIRMAN


MANAGING DIRECTOR
& CHIEF EXECUTIVE


DIRECTOR


DIRECTOR

Karachi: 29th April, 2014

STATEMENT OF CHANGES IN EQUITY

FOR THE PERIOD ENDED MARCH 31, 2014 - UNAUDITED

	(Rupees in '000)			
	Issued, subscribed and paid up Capital	General Reserve	Retained Earning	Total shareholders equity
Balance as at January 01, 2013	331,820	100,000	34,280	466,100
Total comprehensive income for the period ended March 31, 2013	-	-	16,893	16,893
Balance as at March 31, 2013	331,820	100,000	51,173	482,993
Total comprehensive income for the Nine months ended December 31, 2013	-	-	109,474	109,474
Transaction with owners				
Cash Dividend (10%)	-	-	(33,182)	(33,182)
Issue of bonus shares (10%)	33,182	-	(33,182)	-
Balance as at December 31, 2013	365,002	100,000	94,283	559,285
Total comprehensive income for the period ended March 31, 2014	-	-	38,262	38,262
Balance as at March 31, 2014	365,002	100,000	132,545	597,547

The annexed notes form an integral part of these Financial Statements


CHAIRMAN


MANAGING DIRECTOR
& CHIEF EXECUTIVE


DIRECTOR


DIRECTOR

Karachi: 29th April, 2014

STATEMENT OF INVESTMENT INCOME

FORM GG

FOR THE PERIOD ENDED MARCH 31, 2014 - UNAUDITED

(Rupees in '000)

	March 31, 2014	March 31, 2013
Income from Non-Trading Investment		
Available-for-Sale		
Dividend income	1,201	18
Return on government securities	1,787	1,582
Return on other fixed income securities and deposits	5,608	1,154
Amortisation of premium relative to par	164	114
	<u>8,760</u>	<u>2,868</u>
Gain on sale of non-trading investment Available- for- sale	11,063	3,932
Less: Investment related expenses	(143)	(160)
Net investment income	<u>19,680</u>	<u>6,640</u>

The annexed notes form an integral part of these Financial Statements


CHAIRMAN
MANAGING DIRECTOR
& CHIEF EXECUTIVE
DIRECTOR
DIRECTOR

Karachi: 29th April, 2014

STATEMENT OF CASH FLOWS *FORM GC*

FOR THE PERIOD ENDED MARCH 31, 2014 - UNAUDITED

(Rupees in '000)

	January to March 2014	January to March 2013
Operating Cash Flows		
(a) Underwriting activities		
Premium received	273,268	236,941
Reinsurance premium paid	(95,918)	(111,587)
Claims paid	(108,577)	(91,655)
Reinsurance and other recoveries received	42,323	37,655
Commission paid	(45,222)	(26,860)
Commission received	24,306	10,300
Underwriting payments	(48,429)	(41,497)
Net cash from underwriting activities	41,751	13,297
(b) Other operating activities		
Income tax paid	(658)	(354)
Other operating (payments) / receipts	(50,997)	(3,395)
Net cash used in all other operating activities	(51,655)	(3,749)
Total cash (used in) / from all operating activities	(9,904)	9,548
Investing activities		
Profit/return received	8,692	2,281
Other income received	1,610	243
Payment for Investment	(251,819)	(75,205)
Proceeds from disposal of investment	251,648	53,267
Fixed capital expenditure	(5,091)	(623)
Proceeds from disposal of fixed assets	283	-
Total cash from / (used in) investing activities	5,323	(20,037)
Financing activities		
Loan received from directors - unsecured and interest free	-	1,020
Loan repaid to directors - unsecured and interest free	(9)	(863)
Payment of finance lease	-	(517)
Total cash (used in) financing activities	(9)	(360)
Net increase / (decrease) in cash and cash equivalent	(4,590)	(10,849)
Cash and cash equivalent at the beginning of the year	35,820	62,204
Cash and cash equivalent at the end of the period	31,230	51,355

(Rupees in '000)

	January to March 2014	January to March 2013
Reconciliation to the Profit and Loss Account		
Operating cash flows	(9,904)	9,547
Depreciation expense	(2,798)	(2,882)
Profit on disposal of fixed assets	283	-
Investment income	8,692	2,281
Gain on disposal of Investment Securities	11,063	3,932
Other income	1,610	243
Increase / (Decrease) in assets other than cash	31,318	(12,421)
(Increase) / Decrease in operating liabilities	(2,002)	16,193
Profit for the period	<u>38,262</u>	<u>16,893</u>

The annexed notes form an integral part of these Financial Statements


CHAIRMAN


MANAGING DIRECTOR
& CHIEF EXECUTIVE


DIRECTOR


DIRECTOR

Karachi: 29th April, 2014

STATEMENT OF PREMIUMS

FORM GD

FOR THE PERIOD ENDED MARCH 31, 2014 - UNAUDITED

BUSINESS UNDERWRITTEN INSIDE PAKISTAN

(Rupees in '000)

Class	Premium written	Unearned premium reserve		Premium earned	Reinsurance ceded	Prepaid reinsurance premium ceded		Reinsurance expense	January to March	
		Opening	Closing			Opening	Closing		2014 Net Premium revenue	2013 Net Premium revenue
Fire and property damage	105,328	42,646	38,856	109,118	51,257	18,907	17,456	52,708	56,410	41,645
Marine, aviation and transport	36,584	23,404	18,745	41,243	17,454	5,204	4,896	17,762	23,481	18,850
Motor	45,237	23,353	19,784	48,806	6,874	8,810	7,570	8,114	40,692	35,974
Miscellaneous	98,743	121,657	119,746	100,654	54,266	113,686	109,741	58,211	42,443	32,236
Sub-total	285,892	211,060	197,131	299,821	129,851	146,607	139,663	136,795	163,026	128,705
Treaty Proportional	-	-	-	-	-	-	-	-	-	-
Grand-total	285,892	211,060	197,131	299,821	129,851	146,607	139,663	136,795	163,026	128,705

Note: The company does not underwrite business outside Pakistan.
The annexed notes form an integral part of these Financial Statements


CHAIRMAN


MANAGING DIRECTOR
& CHIEF EXECUTIVE


DIRECTOR


DIRECTOR

Karachi: 29th April, 2014

EAST WEST INSURANCE CO., LTD. - QUARTERLY REPORT MARCH 2014

STATEMENT OF CLAIMS

FORM GE

FOR THE PERIOD ENDED MARCH 31, 2014 - UNAUDITED
 BUSINESS UNDERWRITTEN INSIDE PAKISTAN

(Rupees in '000)

Class	Claims Paid	Outstanding claims		Claims Expenses	Reinsurance and other recoveries received	Reinsurance and other recoveries in respect of outstanding claims		Reinsurance and other recoveries revenue	January to March	
		Opening	Closing			Opening	Closing		2014 Net Claims expenses	2013 Net Claims expenses
Direct and Facultative										
Fire and property damage	32,317	51,307	44,896	25,906	17,857	37,818	33,912	13,951	11,955	7,803
Marine, aviation and transport	16,112	6,658	5,875	15,329	5,263	5,090	4,137	4,310	11,019	9,027
Motor	28,459	8,141	7,127	27,445	2,947	-	-	2,947	24,498	22,669
Miscellaneous	31,689	134,828	121,365	18,226	16,256	106,519	95,590	5,327	12,899	10,086
Sub-total	108,577	200,934	179,263	86,906	42,323	149,427	133,639	26,535	60,371	49,585
Treaty										
Proportional	-	-	-	-	-	-	-	-	-	-
Grand-total	108,577	200,934	179,263	86,906	42,323	149,427	133,639	26,535	60,371	49,585

Note: The company does not underwrite business outside Pakistan.
 The annexed notes form an integral part of these Financial Statements


 CHAIRMAN


 MANAGING DIRECTOR
 & CHIEF EXECUTIVE


 DIRECTOR


 DIRECTOR

Karachi: 29th April, 2014

STATEMENT OF EXPENSES

FORM GF

FOR THE PERIOD ENDED MARCH 31, 2014 - UNAUDITED

BUSINESS UNDERWRITTEN INSIDE PAKISTAN

(Rupees in '000)

Class	Commission paid or payable	Deferred Commission		Net Commission Expense	Other Management Expenses	Underwriting Expense	Commission from Reinsurers	January to March	
		Opening	Closing					2014 Net underwriting expense	2013 Net underwriting expense
Direct and Facultative									
Fire and property damage	19,454	8,306	8,126	19,634	12,064	31,698	4,566	27,132	18,669
Marine, aviation and transport	3,570	1,582	1,456	3,696	5,022	8,718	3,687	5,031	4,517
Motor	2,546	1,954	2,185	2,315	8,702	11,017	1,760	9,257	8,155
Miscellaneous	19,652	9,957	9,126	20,483	9,077	29,560	7,263	22,297	16,092
Sub-total	45,222	21,799	20,893	46,128	34,865	80,993	17,276	63,717	47,432
Treaty									
Proportional	-	-	-	-	-	-	-	-	-
Grand-total	45,222	21,799	20,893	46,128	34,865	80,993	17,276	63,717	47,432

Note: The company does not underwrite business outside Pakistan
Commission from reinsurers is arrived after taking impact of opening and closing unearned commission.

The annexed notes form an integral part of these Financial Statements


CHAIRMAN


MANAGING DIRECTOR
& CHIEF EXECUTIVE


DIRECTOR


DIRECTOR

Karachi: 29th April, 2014

EAST WEST INSURANCE CO., LTD. - QUARTERLY REPORT MARCH 2014

NOTES TO THE FINANCIAL STATEMENTS

FOR THE PERIOD ENDED MARCH 31, 2014 - UNAUDITED

1. STATUS AND NATURE OF BUSINESS

East West Insurance Company Limited (the Company) was incorporated as a Public Limited Company in the year 1983 under the Companies Act, 1913 (now the Companies Ordinance, 1984). The Head Office of the company is situated at 4th Floor, E.F.U House (Qamar House), M.A.Jinnah Road, Karachi and the shares of the Company are quoted on the Karachi Stock Exchange. The Company is engaged in the general insurance business.

2. BASIS OF PRESENTATION

These Financial Statements are un-audited and are being presented in terms of Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the format prescribed under Insurance Rules 2002 and with the requirements of the International Accounting Standard-34 "Interim Financial Reporting".

3. BASIS OF MEASUREMENT

These financial statements have been prepared under historical cost convention.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICES

- (i) These Financial Statements are un-audited and are being submitted to shareholders as required by SRO No.764 (1) 2001 dated November 5, 2001 of the Securities and Exchange Commission of Pakistan.
- (ii) The accounting policies adopted for the preparation of these Financial Statements are consistent with the policies applied in the preparation of the preceding annual financial statements of the Company.
- (iii) The interim financial report has been prepared in compliance with IAS-34 as adopted by the Securities and Exchange Commission of Pakistan.

5. AUTHORIZATION FOR ISSUE

These Financial Statements were authorized for issue in accordance with a resolution of the Board of Directors on April 29, 2014.

6. GENERAL


- (i) Figures have been rounded off to the nearest thousand of rupees.
- (ii) Previous year's figures have been re-arranged and re-grouped wherever necessary for the purpose of comparison.



CHAIRMAN



MANAGING DIRECTOR
& CHIEF EXECUTIVE



DIRECTOR



DIRECTOR

Karachi: 29th April, 2014